

HBASC MEMBER REBATE PROGRAM

NEWSLETTER



OCTOBER 2009

PUT MONEY IN YOUR POCKET

Many of the members from our Association sent in thanks after receiving their remittance statements last month. Nothing is as sweet as receiving money for making the purchases you were going to make anyway, especially in this economy! Every quarter the program keeps adding Manufacturers, which makes receiving more and more money possible.

How much money? The average Builder/Remodeler in our Association more than covers their yearly dues. This program basically makes your membership profitable, please take advantage of it! Here are some facts.

- The average Builder/Remodeler receives more than their yearly dues.
- You are not required to change Manufacturers or use a certain number of them. Of course, the more Manufacturers you use the more money you will receive.
- If your Subcontractor buys the material, you are the one that gets the rebate.
- You qualify for the program based on your membership, not your volume.
- The average Builder/Remodeler has reported that the paperwork only takes 15 minutes a quarter!
- No receipts are necessary.

We added 3 new Manufacturer Brands to our program this quarter, Dirt Devil® and VACUFLO® Central Vacuum Systems and Tyco Rapid Response® Fire Sprinklers, so please take the time to review the enclosed claim forms. Make this quarter the one you start putting money back into your pocket!

The average rebate per Builder participating in the program is **\$863.66!**

If you have not registered or filed a claim, do it today! You can register online [here](#) or simply print the Registration Form on page 5 and fax it to our toll-free number, 800-977-5591. The current Rebate Claim Forms are on pages 6, 7 & 8. You can claim for any home, remodeling project, multi-family, or commercial project completed from April 1st - September 30th, 2009. If you have not completed a home or project, simply send in the Registration Form, that way you are ready to go when things turn around.

SPECIAL POINTS OF INTEREST:

- *Membership Pays - Page 2*
- *Manufacturers Highlighted - Pages 3, 4*
- *Participating Manufacturers/Registration Form - Page 5*
- *Rebate Claim Form - Page 6, 7, & 8*

Any Questions?

Please call our Program Administrators:

866-849-8400

info@sibuyingnetwork.com

INSIDE THIS ISSUE:

MEMBERSHIP PAYS	2
VACUFLO & DIRT DEVIL®	3
TYCO RAPID RESPONSE® FIRE SPRINKLERS	4
REGISTRATION FORM	5
CLAIM FORMS	6-8



MEMBERSHIP PAYS.

No one likes to leave money on the table. So, what would you think if you could get a rebate for your loyalty to many of the nation's leading Manufacturers? Well, now you can!

The Member Rebate Program is aimed at increasing your bottom line. For the minimal effort of informing us about the products you use, and telling us when you close on a home, you'll be putting money back in your pocket. When you participate in the Member Rebate Program, you can count on receiving checks every quarter!



The Average Rebate Per Builder Participating in the Program is: \$863.66!

BENEFITS OF PARTICIPATING

The biggest perk? Money. Cold, hard cash.

And all for just remaining loyal to many of the country's leading Manufacturers you already use in all of your homes or remodeling projects.

Lump-sum checks for closed homes or projects are mailed quarterly.

NO CHANGE NEEDED IN YOUR BUSINESS PRACTICE

Besides the money, that's the best part of the program – it relies on very little from you and doesn't change the way you conduct business. Best of all, you do NOT have to change the way you currently buy. We do the paperwork, collect the money and mail you the quarterly checks directly!

VACUFLO® AND DIRT DEVIL® CENTRAL VACUUM SYSTEMS

Are you looking for a way to diversify your homes, add to your profit margins and offer an amenity your customers will love? Then it's time to give central vacuum systems like VACUFLO® and Dirt Devil® from H-P Products (H-P) a look.

VACUFLO and Dirt Devil® Central Vacuum Systems feature exclusive bagless Cyclonic Filtration Technology® (CFT™) that provides sustained cleaning power over time. H-P's central vacuums offer both filtered and non-filtered versions of power units depending on the brand chosen. H-P central vacs are 5 times as powerful as portable vacuums and remove 100% of vacuumed dust, dirt and allergens, reducing allergy symptoms and delivering the outstanding indoor air quality consumers demand. Many green building programs even award points for the installation of a central vacuum system!

A whole-house cleaning system, VACUFLO and Dirt Devil® central vacuum systems do the job of an upright vacuum, canister vacuum, dust buster and even a shop vac. Attachments are available for all cleaning applications from tile and upholstery to ceiling fans and pet grooming. Also offered are cleaning kits, accessories and powerheads that are easy to use and can handle every cleaning job. H-P central vacs keep new homes looking new and help maintain their value over time.

A VACUFLO or Dirt Devil® central vacuum system is an affordable home improvement that adds value to the home and costs less than many high-end portable vacuums. Our Limited Lifetime Warranty is one of the most comprehensive in the industry. It covers all permanently installed components so your customers can expect a lifetime of worry-free cleaning.

Our rebate program also provides additional incentive for our innovative hose management systems including Hide-A-Hose and Vroom. Hide-A-Hose is a whole-house system that stores up to 50' of hose in the central vacuum tubing, eliminating the need to store or carry the central vac hose. Vroom is a compact quick-clean hose system designed to fit in standard kitchen and bathroom cabinets and is perfect for everyday messes.

For more information on these central vacuum products visit www.vacuflo.com or www.dirtdevilcentral.com.



VACUFLO AND
DIRT DEVIL®
CENTRAL
VACUUM SYSTEMS
FEATURE
EXCLUSIVE BAGLESS
CYCLONIC
FILTRATION
TECHNOLOGY®
(CFT™) THAT
PROVIDES
SUSTAINED
CLEANING POWER
OVER TIME.





Registration Form

Rebate Program

Date: _____

Fax Registration to: 800-977-5591 or Mail to: 1419 Pendleton Street Columbia, SC 29201

Company Name: _____

Contact Name: _____

Mailing Address: _____

City, State, Zip Code: _____

Phone: _____ Fax: _____



























Email: _____

Local Association: _____

Type of Builder: Custom _____ Sales Models _____ Remodeler _____

Approximate Number of Homes Sold Per Year: _____

Please circle any Manufacturer you (A) **currently use**
and any Manufacturer you (B) **would consider switching to:**

A B 	A B 	A B 	A B 
A B 	A B 	A B 	A B 
A B 	A B 	A B 	A B 
A B 	A B 	A B 	A B 
A B 	A B 	A B 	A B 
A B 	A B 	A B 	A B 
A B 	A B 	A B 	A B 
A B 	A B 	A B 	



HBASC Rebate Claim Form

The information below is needed for each home, remodeling project, multi-family, or commercial project completed.

Builder Name _____ Closing Date _____
Lot _____ Block _____ Town _____ or
Address _____ Town _____

- * Fill out the Rebate Claim Form for each home / project you are seeking to qualify for a rebate. Complete the Manufacturers used and leave the Manufacturers not used blank.
- * If you have several homes or projects that all used the same products, you can complete one form and send a completed list indicating the completion dates, and either the lot & block, or the street address, and the city of each home.
- * No receipts are necessary. Only Progress Lighting requires a copy of your lighting schedule as we need to know what fixtures were used and the quantity.
- * Please submit only the completed pages to the addresses listed on the bottom of this Form.

Please Check: **heatilator** **HEAT & GLO**
The first name in fireplaces _____ Where everything comes together _____

Gas Qty: _____ Gas Model # _____
Wood Qty: _____ Wood Model # (s): _____
Electric Qty: _____ Electric Model # (s): _____

*Fireplace Distributor: _____
*Required Mantel & Surround: Only if purchased from Fireside Hearth & Home:
Mantel Qty: _____ Marble/Granite Surround Qty: _____



Model#(s): _____
Installer Company: _____



Please Check: _____
Turn to the Experts. _____
Dealer/Contractor: _____



Please List Quantity Used (if more than 1 accessory please note):
Heat Only System Qty: _____ Air Cleaner Qty: _____
Complete HVAC System Qty: _____ Humidifier Qty: _____
Thermostat Qty: _____ Heat or Energy Recovery _____
PURON System Qty: _____ Ventilator Qty: _____
Zoning System Qty: _____ Power Generator Qty: _____

Please complete each section per tile series used:

Tile Series: _____ /
Sq. Footage: _____ /
Installed Price: \$ _____ / \$



Tile Installation Company: _____



List Qty of the Products:

TH4110 Digital Programmable _____ Humidifier _____
TH5110 Digital Non-Programmable _____ Media Air Cleaner _____
TH6110 Digital Programmable _____ Electric Air Cleaner _____
Y8150 Ventilation Control _____
TH8110/TH8321 Vision-Pro _____ Forced Air Zoning System _____
Recovery Ventilator _____
Ultraviolet Lights _____



Please List Qty of the Products Used:

_____ Bathtubs _____ Toilets
_____ Lavatories _____ Bidets



Contractors Name: _____

Please Check Product Used: Branch and Tee System
 Quickport Manifold System



Please send in a copy of your lighting schedule or receipts. To process this rebate, we will need to know the Progress fixtures put in the home and the quantity.



Please Check Highest Level Product Used:

Smooth-Star - Fiber-Classic - Classic-Craft -
"Good" "Better" "Best"

List Highest Level

Product Number(s) Only: _____

Bonus Patio Door Incentive in addition to the entry doors listed above - Please Check:

SPD Sliding Patio Doors Any Therma-Tru Fiberglass Sliding Patio Door

List Product Number

New Construction Only: SF or Attached

Please Check Majority Product Used:



Home must contain Single Family Chrome
 Attached: Special Finish
100% Delta Faucets Condo or Apt. Brizo

HBASC Rebate Claim Form pg 2

The information below is needed for each home, remodeling project, multi-family, or commercial project completed.

Builder Name _____ Closing Date _____
 Lot _____ Block _____ Town _____ or _____
 Address _____ Town _____



Please Check Product Used:

Steel Sandwich Insulated Doors

Premium Carriage Doors (5530, 5430, 5530)

Stamped Steel Carriage Doors,

Vinyl-Back Insulated, Steel Non-Insulated Linear Garage Door Operators

Dealer: _____



List Qty of the Products Used:

_____ Honeywell V10 (Vista 10P)

_____ Honeywell V15 (Vista 15P)

_____ Honeywell V20 (Vista 20P)

_____ Honeywell 16-Bit Panel (Vista 128BP)

Subcontractor Name: _____

List Profile & Sq. Footage Used: (i.e.- River Rock - 525 sq ft.) _____



List Qty of the Products Used:

_____ Fixed _____ Operating

_____ Sun Tunnel _____ Electric Operating

Month of Purchase: _____ Supplier or Installer: _____

If claiming for the first time, we need your Painter Information a.s.a.p. - Call or Email

Please Check:

PPG PITTSBURGH PAINTS PPG PORTER PAINTS PPG VONARCH

Painter Name & Phone #: _____

Please Check: 1100-1500 Sq. Ft. 2001-2500 Sq. Ft.

1501-2000 Sq. Ft. 2501+ Sq. Ft.

To qualify for exterior rebate, home must be painted on minimum of 3 sides

Exterior:



Please List Qty Used:

Acrylic Soaker _____ TruLevel Acrylic Shower Bases _____

Comfort Acrylic Whirlpool _____ Composite Shower Bases _____

Comfort+ or Pure Air Tub _____ Sedona Steam Base _____

Luxury Series Whirlpools, _____ Vectra Shower System _____

Air Baths and Salon Spas _____ Hydrosphere Shower System _____



Complete Hide-A-Hose Central Vacuum System Install

Complete Standard Valve Central Vacuum System Install

(Please List Qty:) Vroom Vacuum System Install _____



Installer: _____



COMPLETE Tyco Rapid Response System is defined as utilizing Blazemaster CPVC & Tyco LFII Series Fire Sprinklers

Q3'09 Only

If used, please check: 0-2500 Sq. 2501+ Sq. Ft.



WARMLY YOURS
MAKING COMFORT EASY

Please Check Product Used: Floor Warming System Towel Mirror Defogger

Installer Name: _____ If Bought Direct - _____

Installer City & Phone: _____ Invoice #: _____

Installer Quote #: _____



Please list # of Squares of:

Traditional: _____ Shake: _____

Crane Board: _____ BellaStone: _____

Board & Batten: _____



100 Sq. Foot Minimum Per Deck Application

Twin Finish Decking Earthwood, Floorizon, or XLM Decking

Twin Finish Decking with Railing Earthwood, Floorizon, or XLM Decking with Railing



List Qty of the Products Used:

Maestro Dimmer _____ RadioRA Products: _____

Series Qty: _____ RALB-ENT-1 _____ RALB-ENT-CAR _____

AR-ENT-2S3D _____ RALB-QS-CAR _____ RALB-TC-M _____

AR-SECURITY _____ RALB-TC-W _____ RALB-TC-PRM _____



HBASC Rebate Claim Form

pg 3

The information below is needed for each home, remodeling project, multi-family, or commercial project completed.

Builder Name _____ Closing Date _____
 Lot _____ Block _____ Town _____ or _____
 Address _____ Town _____



Please List Qty of the Products Used:

Interior Doors _____ Tango Series (Stock) Doors _____
 Elevations Series Exterior Doors _____ Tango Series (Custom) Doors _____



Please list Total Linear Feet:

FenceScape Perimeter _____ IF FenceScape Privacy _____ IF



If Structured Wiring was used, contact us for a schedule to be sent

Member Rebate Program Frequently Asked Questions:

1. **How much of a rebate can I expect to receive?** - There are 2 different ways the rebates are computed.

- a. Majority of the rebates are based on product plus upgrades
- b. Rebate is based on quantity of products (i.e. - Progress)

Because the variables are so complex, we cannot give a specific amount on the claim form. If you would like specific rebate amounts, please call or email and we will discuss what was used in the home to give you an amount.

2. **The home/project was completed a few months ago but has yet to close, when do I claim?** - Once the home/project is completed, you can file a claim. Under closing date, simply put the date the home/project was completed.

3. **Do I need receipts?** - No. Because of the volume of claims, receipts would be too cumbersome. Claims are sent to the Manufacturer's National Accounts Department who then verifies with their local salespersons. Only Progress Lighting requires a copy of your lighting schedule or receipts as we need to know what fixtures were used and the quantity.

4. **Can you help with Front-End Pricing?** — Because our overall volume equals that of a Top-5 Builder, we work directly with the National Accounts Departments of the Manufacturers. If you are ever interested in switching to one of our 31 Manufacturer Brands, simply let us know and we can have a Manufacturer salesperson offer their best front-end price. And, of course, you would receive a rebate through the Member Rebate Program as well.

5. **Can you explain what happens after I submit the paperwork?** – The deadline to submit the Rebate Claim Forms for Q3'09 is November 25th. About 2-3 weeks after the deadline, our Claims Department has processed all the paperwork and submits the invoices to the 31 Manufacturer Brands. We then send you a Remittance Statement indicating your closings submitted, the amount you will receive per home, and the total amount of your rebate. Once payment is received from the Manufacturers used (usually takes around 45 days), we issue your lump sum rebate check immediately.

6. **What's the catch?** - Manufacturers spend big money in marketing and either your subcontractor or the local counter/outside salesperson at your supplier is making the specifying decision. By offering a rebate, they are directly rewarding you for specifying their product and hopefully building loyalty.

If you are presently receiving any Manufacturer Rebates, you cannot "Double-Dip."

"Double Dipping" is receiving a rebate twice for the same purchase. Anyone found deliberately "Double Dipping" will be out of the Member Rebate Program and will forfeit any pending rebates. Please do not let this happen!